| Engineering<br>Project<br>Scheduling | Engineering Productivity Solution   |
|--------------------------------------|---|
| Problem Description                  | A manufacturer of high-end custom machinery often missed delivery deadlines<br>by 30 to 60 days. In addition to losing customer goodwill, the market was<br>beginning to demand liquidated damages for late deliveries.   |
| AIM Solution                         | A system was developed using major bill of materials (BOM) items as<br>engineering milestone points. BOM items were classified according to<br>whether new or existing engineering was required to produce the item.<br>Historical data was used to determine actual lead-times for BOM items that<br>could be manufactured with existing engineering and to develop estimates for<br>new items. Engineering deadlines were calculated by starting with the<br>customer delivery date and subtracting manufacturing time. Internal resources<br>were assigned based on manufacturing release deadlines. Contract engineering<br>was engaged to augment staff engineering as required. Weekly management<br>reports tracked progress and allowed resource adjustments to be made based<br>on actual progress. The system was also used to track project quality and as an<br>input to a merit-based bonus program. The entire system was implemented on<br>the existing corporate network using off-the-shelf database software. |
| Benefits                             | Management was able to identify engineering problems early enough to<br>properly adjust engineering resources to meet project deadlines and avoid<br>liquidated damages.  |
| Why choose AIM?                      | <ul> <li>Choose AIM to guarantee a quality project managed by a hands-on project manager, engineer, MBA, with Six Sigma quality credentials and decades of experience not only designing and implementing productivity and management solutions, but using them as a "real-world" professional manager.</li> <li>Choose AIM to ensure your project does not go over budget. AIM can offer fixed or ROI-based pricing. Over many years and dozens of projects, AIM has never exceeded a fixed priced budget – and never will.</li> <li>Choose AIM to reduce delays and missed deadlines. AIM eliminates needless layers of management and communication obstacles inherent to traditional project teams.</li> <li>Choose AIM because you want a partner with both a winning attitude and record that brings a competitive advantage to your team.</li> </ul>   |
| How can I learn more?                | Contact Chris Kliesmet at <b>ADVANCED INTEGRATED METHODS</b><br>414-429-9501, <u>chris@aboutaim.com</u> [05]  |