



## Sales Order Management



### Order Management Productivity Solution

- Improve Order Throughput
- Reduce Order Errors
- Provide Management Tools

#### Problem Description

A Fortune 1000 company was tracking sales orders manually and was dissatisfied with processing time and order error rate.

#### AIM Solution

AIM reviewed the order entry process and was able to repurpose an existing AIM software package to facilitate order entry and provide a suite of management tools and reports to track order progress to completion.

#### Benefits

Order entry, processing time, and error rate were reduced. Because existing software could be rapidly repurposed, the system was implemented within two weeks at a significantly reduced cost.

#### Why choose AIM?

Choose AIM to guarantee a quality project managed by a hands-on project manager, engineer, MBA, with Six Sigma quality credentials and decades of experience not only designing and implementing productivity and management solutions, but using them as a “real-world” professional manager.

Choose AIM to ensure your project does not go over budget. AIM can offer fixed or ROI-based pricing. Over many years and dozens of projects, AIM has never exceeded a fixed priced budget – and never will.

Choose AIM to reduce delays and missed deadlines. AIM eliminates needless layers of management and communication obstacles inherent to traditional project teams.

Choose AIM because you want a partner with both a winning attitude and record that brings a competitive advantage to your team.

#### How can I learn more?

Contact Chris Kliesmet at **ADVANCED INTEGRATED METHODS**  
414-429-9501, [chris@aboutaim.com](mailto:chris@aboutaim.com)